NYS Small Business Development Center

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Internet Resources for Government Contractors

Federal Procurement Guides and Resources:

Government Contracting: The Basics
http://www.acq.osd.mil/osbp/doing_business/GovtContractTheBasics.pdf

Marketing to the Department of Defense: The Basics
http://www.acq.osd.mil/osbp/doing_business/MarketingToDoD.pdf

SBA's Doing Business With the Federal Government – A Twelve Step Program for Success
http://www.sba.gov/idc/groups/public/documents/adacct/md_initiative3step.pdf

Doing Business With General Services Administration (GSA) Guide
http://www.gsa.gov/gsa/cm_attachments/GSA_BASIC/Doing%20Business%20with%20GSA-11-17-08%20update_R2-n119_0Z5RDZ-i34K-pR.pdf

Department of Defense (DoD) Small Business Offices
http://www.acq.osd.mil/osbp/links/dod_osbp.htm

Department of Defense (DoD) Report of Products and Services Purchased by FSC/SVC code including name and location of DoD contracting offices. ST (Standard Tabulation) 28
http://siadapp.dmdc.osd.mil/procurement/historical_reports/statistics/st28/ST28-2006.pdf

Guide to Department of Defense (DoD_ Contracting Opportunities
http://www.acq.osd.mil/osbp/doing_business/DoD_Contracting_Guide.htm